ESMA REGISTERS
OJ/26/06/2012-PROC/2012/004

Questions/ Answers

Question n.84 (received on 08/08/2012)
Evidence required: E) Evidence to have run projects of the size > 1 million over similar timespans as described in this tender.
Can we participate with a framework contract as similar experience?
Answer to Question **n.84**
Yes. A framework contract is accepted as evidence. Please see also our answer to question n.71 b), c), e).

Question n.85 (received on 08/08/2012)
Since you mention that some activities related to business analyst involvement maybe required and in the annex VII this profile is not present, can we assimilate this profile with Project Support Officer one in order to track the effort required?
Answer to Question **n.85**
Yes. Nevertheless please be aware that detailed business requirements and technical Specifications will be produced and supplied by ESMA and an initial analysis of ESMA's Business processes is not required under this tender.

Question n.86 (received on 13/08/2012)
It is stated that "The total price must be fixed and include all costs and all expenditure". In case of providers which are not located in Paris one of the costs would be the cost of traveling to Paris (at least some of the team members). However the financial proposal form does not include any table for specifying that cost (there are only tables for assessment of the workload cost and software licences).
 Shall we add additional table to the form for including travel cost and any other possible additional cost or shall we include travel and other costs in the average cost per man day?
Answer to Question **n.86**
You should include travel costs and any other possible expenditure in the average cost per man day.
ESMA will not accept any separated offers or cost claims related to this expenditure. It is our intention to keep the number of physical meetings/travel at the minimum level necessary for the correct execution of the project.

Question n.87 (received on 13/08/2012)
The workload cost table specifies a number of roles to be involved in the projects. However as we understand the project scope there are some other standard roles which may be required to deliver all the required products but are missing in the table, e.g. Business Analyst, Tester, possibly other.

Please confirm whether it is possible to extend the table and include any additionally required roles or should the providers include the workload of the tasks performed by those roles in the already specified framework (e.g. include the workload of the tests in the IT Developer role)?

Answer to Question **n.87**

We would like you to use for the financial proposal only the given profiles for the sake of comparability of all received proposals. Indeed testing and maybe also business analysis could be listed under the IT Developers profile.

Nevertheless we appreciate if you describe in your technical proposal all roles which you will involve in your approach to the IT solution.